

# Major Bridge P3 Program Industry Outreach

MAY 6, 2021

# Purpose of Industry Presentation

- Bridge Overview
- Procurement Approach
- Anticipated Procurement Schedule
- Agreements and Payment Mechanism
- Development Entity Structure Requirements for SOQ
- Anticipated Content for Responses to RFQ
- P3 Concepts



# Major Bridge Project at a Glance



**Project Overview:** The purpose of the Project is to deliver infrastructure improvements focusing on the rehabilitation and replacement of nine major bridges (and associated roadways) across the Commonwealth.

## Procurement Method

Progressive P3 DBFM

## Concession Period

TBD

## Repayment Method

Availability Payments  
funded by toll revenues  
backstopped by  
PennDOT

## Toll Collection

Operated by PTC with  
toll setting authority  
maintained by  
PennDOT

## Project Milestones:

- 11/12/20: Project received P3 Board approval
- 02/22/21-03/12/21: Project RFI release and submission date
- 03/29/21: Industry Outreach Presentation
- 03/29/21-04/02/21: Virtual One-on-One Meetings with Industry

# Bridge Locations



## Candidate Bridge Projects ●

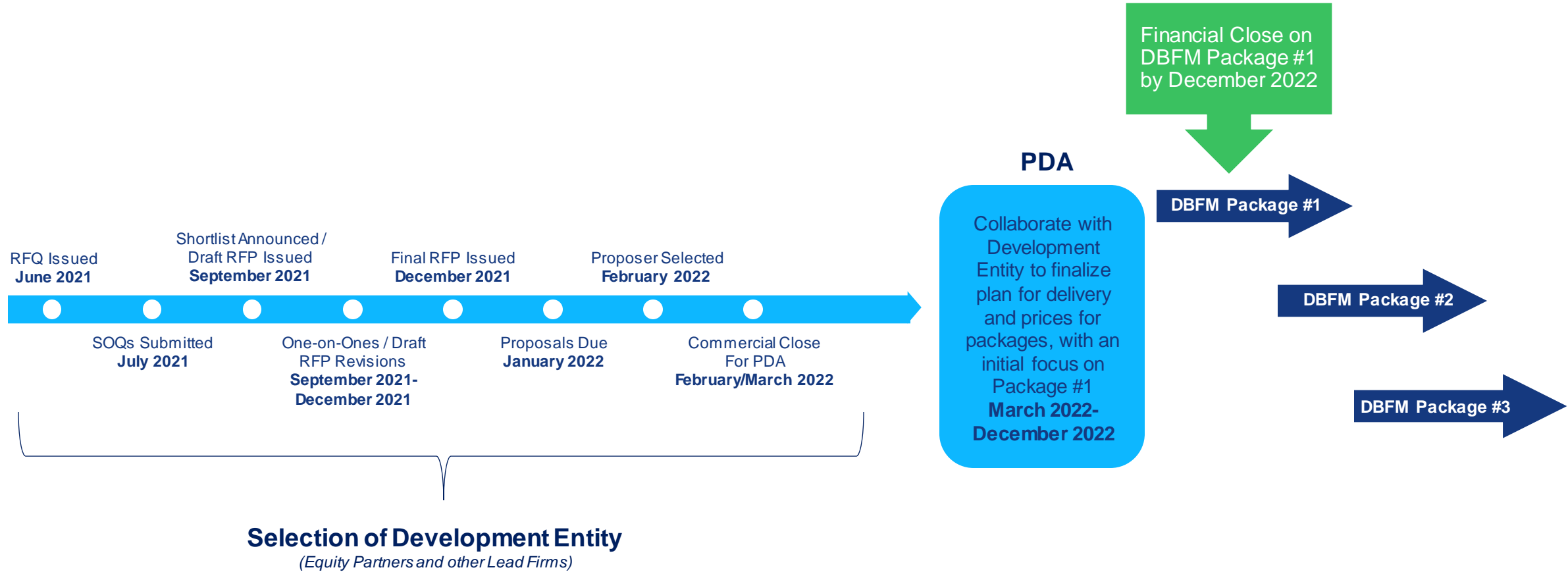


- **A** I-81 Susquehanna
- **B** I-80 Nescopeck
- **C** I-78 Lenhartsville
- **D** I-80 Lehigh
- **E** I-95 Girard Point
- **F** I-83 South Bridge
- **G** I-80 Canoe Creek
- **H** I-80 North Fork
- **I** I-79 Bridgeville

# Procurement Approach for Major Bridge Progressive P3



Industry Outreach Events  
March/April 2021



*Number of packages are under development and subject to change.  
Actual dates are under development and subject to change.*

# Anticipated Procurement Schedule



| Date                | Milestone  |
|---------------------|--|
| June 2021           | Release Request for Qualifications               |
| July 2021           | Statements of Qualification due                  |
| September 2021      | Shortlist announced                              |
| September 2021      | First Draft RFP issued to Shortlist              |
| December 2021       | Final RFP issued to Shortlist                    |
| January 2022        | Proposals Due                                    |
| February 2022       | Proposer Selected                                |
| February/March 2022 | PDA Commercial Close                             |
| Summer / Fall 2022  | Commercial Close for 1st DBFM Package            |
| December 2022       | Financial Close for 1 <sup>st</sup> DBFM Package |

# Agreements & Payment Mechanism



Collected tolls will flow to PennDOT to support toll costs (collection, transaction, processing, enforcement, etc.) and to fund availability payments.



PennDOT will execute an Intergovernmental Agreement with PTC to utilize PTC vendor services for toll collection and processing.



PennDOT will execute a DBFM P3 Project Agreement with the P3 DE or its SPV.



- Project Agreement will provide for availability payments to P3 DE or its SPV
- The P3 DE will not be contracting with PTC's vendor responsible for toll collection and processing; that entity will be ultimately responsible to PennDOT.

# Development Entity Structure for SOQ



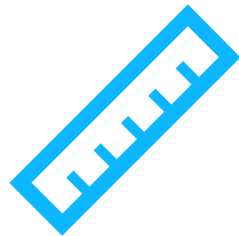
- Respondents that submit Statements of Qualification will be required to include the following roles for Major Team Members:



Equity Members



Lead Construction Contractor



Lead Engineering Firm



# Anticipated Content for Responses to RFQ



## Structure and Experience

- Structure of proposed team
- Background and experience of the Private Entity, individual team members, and key personnel with developing, designing, constructing, financing, and maintaining projects comparable to the Major Bridge P3 Program
- Specific experience with similar projects

## Financial Capacity

- Submittal of financial information from the Private Entity as determined by the P3 Office and/or Public Entity
- Ensure that the Proposer has sufficient financial capacity to assume the responsibilities and obligations required to deliver the project on schedule and on budget

## Approach to Development

- Description of the approach to some or all of the development, design, construction, financing, and maintenance of the Major Bridge P3 Program

# P3 Concepts



The PDA procurement process is anticipated to include:

- Additional details about the preferred timing of certain bridges.
- More information about planning and environmental status of each bridge.
- Opportunities for small, diverse, and disadvantaged businesses to engage in the process.

Financial close on the initial DBFM package by the end of 2022, where:

- Agreements may provide additional incentives for schedule delivery, including potential interim milestones before the end of 2022.
- Significant penalties, such as the loss of the right to future packages, are being considered.

Agreements are anticipated to include:

- Limits for the maximum amount of work that could be self-performed or done by affiliates of Development Entity and Lead Contractor.
- Provisions and/or requirements for the addition of new equity partners for future DBFM packages.
- Provisions to ensure transparency and competitiveness of pricing.

# Thank You

Please submit questions to  
[RA-PDP3MAJORBRIDGES@pa.gov](mailto:RA-PDP3MAJORBRIDGES@pa.gov).  
Responses will be provided via a  
future FAQ posting.